

2019 Synergy Masterclass



An ACPE application based activity

Procurement, tendering and decision making processes in the hospital setting

* Indicates speaker or SC member has stated a conflict of interest which has been reviewed and accepted by the Scientific Committee. See speakers' bios page for more information.

FRIDAY, 4 OCTOBER 2019

09.00 ? 09.15	<p>WELCOME & INTRODUCTION TO THE SYNERGY MASTECLASS</p> <p><i>Lene Juel Kjeldsen, Denmark</i></p>
09.15 ? 10.30	<p>PROCUREMENT AND TENDERS: WHAT, WHEN AND HOW?</p> <p><i>James Kent, NHS, UK</i></p>
10.30 ? 11.00	<p>Coffee Break</p>
11.00 ? 11.55	<p>NATIONAL PROCUREMENT OF NEW HOSPITAL DRUGS</p> <p><i>Dorte Glintborg, The Danish Medicines Council, Denmark</i></p>

<p>11.55 - 12.00</p>	<p>Quick break</p>
<p>12.00 - 12.55</p>	<p>INTERNATIONAL COLLABORATION: EXPERIENCES FROM THE BENELUXA INITIATIVE</p> <p><i>Francis Arickx, The Belgian Social Insurance Institute INAMI, Belgium</i></p>
<p>12.55 ? 14.00</p>	<p>Lunch break</p>
<p>14.00 ? 14.55</p>	<p>INTERNATIONAL COLLABORATION: EXPERIENCES FROM THE VALETTA DECLARATION</p> <p><i>John Yfantopoulos, Greece</i></p>
<p>14.45 ? 15.15</p>	<p>Coffee Break</p>
<p>15.15 ? 16.45</p>	<p>PARALLEL WORKSHOPS</p> <div data-bbox="528 1191 1453 1473" style="border: 1px solid black; padding: 5px;"> <p>1. PROBLEMS RELATED TO PROCUREMENT: WHAT ARE THEY AND HOW CAN THEY BE SOLVED?</p> <p><i>Lene Juel Kjeldsen, SC committee member, Denmark</i></p> </div> <div data-bbox="528 1480 1453 1727" style="border: 1px solid black; padding: 5px;"> <p>2. EVALUATION OF THE PROCUREMENT PROCESS AND OUTCOME</p> <p><i>Hanne Plet, The North Denmark Region, Denmark</i></p> </div>
<p>16.45 - 17.00</p>	<p>SUMMARY OF THE FIRST DAY OF THE SYNERGY MASTERCLASS</p> <p><i>Lene Juel Kjeldsen, SC committee member, Denmark</i></p>

SATURDAY, 5 OCTOBER 2019

09.00 ? 09.15	WELCOME TO THE SECOND DAY OF THE SYNERGY MASTERCLASS <i>Lene Juel Kjeldsen, SC committee member, Denmark</i>
09.15 ? 10.45	DIFFERENTIATED PROCUREMENT STRATEGY BASED ON SPECIFIC DRUG TYPES ? THE DANISH MODEL <i>Dorte Glintborg, The Danish Medicines Council, Denmark</i>
10.45? 11.15	Coffee Break
11.15 ? 12.00	MANAGED ENTRY AGREEMENTS: HOW CAN THEY BE USED IN PRACTICE? <i>John Yfantopoulos, Greece</i>
12.00 - 12.05	Quick break
12.05 ? 13.00	PROCUREMENT OF DRUGS IN THE HOSPITAL SETTING <i>António Gouveia, Portugal</i>
13.00 ? 14.00	Lunch break
14.00 ? 14.55	PROCUREMENT OF MEDICAL DEVICES AND MEDICINAL GASSES <i>Jo Swartenbroekx, University Hospital Antwerp, Belgium</i>
14.45 ? 15.15	Coffee Break

<p>15.15 ? 16.45</p>	<p>PARALLEL WORKSHOPS</p> <p>1. HOW DO WE ENSURE IMPLEMENTATION OF PROCUREMENT RESULTS?</p> <p><i>Hanne Plet, The North Denmark Region, Denmark</i></p>
	<p>2.THE ART OF NEGOTIATION IN HOSPITAL PRACTICE</p> <p><i>António Gouveia, Portugal;</i></p> <p><i>Despina Makridaki, Greece</i></p>
<p>16.45 - 17.00</p>	<p>SUMMARY OF THE SYNERGY MASTERCLASS</p> <p><i>Lene Juel Kjeldsen, SC committee member, Denmark</i></p>

Learning objectives

At the end of this synergy masterclass, participants will be able to :

- recall important EU-legislation with regard to procurement;
- recognise pros and cons by doing procurement and tenders at national, regional and hospital level, respectively;
- list elements of value-based procurement