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At the end of the one hour presentation and one and a half hour workshop participants will understand the need for personal qualities in leadership. They will demonstrate *Learning Outcomes (in italic)* under four headings for this topic.

- a) Developing networks
- b) Building and maintaining relationships
- c) Encouraging contribution
- d) Working within teams

a) Developing networks

Participants will demonstrate the ability to:

- identify opportunities where working in collaboration with patients and colleagues can bring added benefits;
- create opportunities to bring individuals and groups together to achieve goals;
- promote the sharing of information and resources;
- actively seek the views of others.

b) Building and maintaining relationships

Participants will show and appreciation of the need to:

- listen to others and recognise different perspectives;
- empathise and take into account the needs and feelings of others;
- communicate effectively with individuals and groups, and act as a positive role model;
- gain and maintain the trust and support of colleagues.

c) Encouraging contribution

Participants will demonstrate that they understand the need to:

- provide encouragement and the opportunity for people to engage in decision-making, and to challenge constructively;
- respect, value and acknowledge the roles, contributions and expertise of others;

- employ strategies to manage conflict of interests and differences of opinion;
- keep the focus of contribution on delivering and improving services to patients.

d) Working within teams

Participants will demonstrate the they:

- have a clear sense of their role, responsibilities and purpose within the team;
- can adopt a team approach, acknowledging and appreciating efforts, contributions and compromises;
- recognise the common purpose of the team and respect team decisions;
- can lead a team, involving the right people at the right time.

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